

Market Report Hazelnut (Data of May 2021)

Supply (world crop)	2020-21	
	Mtons	% N-1
Net crop forecast*	1048000	+3.2%
Stock Report N-1 (Carry Out)	35000	+85.7%
TOTAL Supply	1083000	+8,6%
Consumption + end of stock 2020-21		
Expected consumption	900000	-9.4%
Estimated carry-over	100000	186%

ACTUAL CROP	2019	2020	
	Mtons	Mtons	% N-1
<i>By destination</i>			
TURKEY	725000	665000	-9%
ITALY	65000	135000	+51.9%
SPAIN - FRANCE	30000	22000	-31.6%
OREGON	55000	52000	-5.8%
AZERB-GEORGIA-CHILE-OTH.	140000	174000	+19.5%
TOTAL CROP	1015000	1048000	+3.2%

FX Rates

1 € = 1,21 \$

1 € = 10.09 TRY

Market highlights

Source: Black Sea Export Association, Ministry of Agriculture Turkey

After the market remained quite and prices stayed low mainly due to low demand and a weakening Lira there was slightly more movement in the last weeks. Although currently Turkey is in strict lockdown and is in preparation for the Bayram so hopefully the market will revive starting next week. Speculations about the size of the 2021 crop in Turkey and other producing countries continue and strategies are put in place. Meanwhile TMO has stepped out of the market. Offer for the 2021 crop now ranges +0.25€ higher to current prices.

Export figures

Since the start of the 2020 crop the exports have increased gradually over the month by 30 to 40.000 mtons. Export have now reached 216.000 mtons up until 10/05. If this trend continues numbers could eventually come closer to previous years except last year's crop (360.000 tons).

New crop 2021

The crop size in Turkey is estimated by exports associations at 800.000 mtons but was made before the frost in March. After that time nobody has been on the fields to make estimated counts. Therefore some rumours talk about a crop size closer to 650.000 mtons. Meanwhile in Italy the crop is expected to be smaller compared to last year. For Georgia and Azerbaijan we do not have enough data yet. To conclude the Turkish crop could take an important weight on the market next season.

TMO

Up until the end of April TMO was active on the market but in low quantities. New purchasing prices by TMO will be announced in the second half of July for the new crop. Under the pressure by the farmers intervention price will most probably rise.

Currency and interest rate

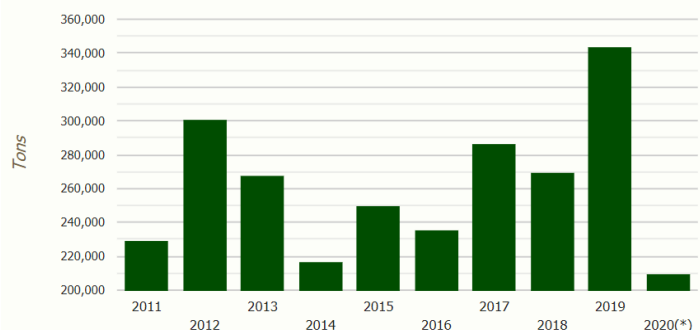
The Turkish Lira remains weak and volatile at the moment swinging around the EUR 1/9.8 to 1/10.1 levels. Therefore, prices remain to fluctuate depending on these movements. The current interest rate of the central bank sits at 19%.

As an indication we can provide the following prices:

Hazelnut paste (medium roasted) IBC - €5.40 DAP
 Natural Hazelnuts 11/13 (TSE 3075 Standard Turkish) - €5.40 (vacuum 25kg) €5.30 (big bag) DAP
 Natural roasted Hazelnuts 11/13 vacuum 25kg - €6,80 DAP
 Roasted chopped Hazelnuts 2-4mm vacuum 25kg - €6.70 DAP



Turkish Hazelnut Export Quantity in last 10 years(TONS)



Source: Giresun Commodity Exchange

Hazelnut inshell (Levant quality TRY/kg)

